

LATOUR CAPITAL

OPERATIONAL EQUITY

Press release

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Latour Capital acquires Charlois, concurrently with the company's partnership with Nadalié

Latour Capital acquires Charlois, concurrently with the company's partnership with Nadalié, one of the best French cooperages, the two companies now operating under the same group Oak Nation. This alliance gave birth to the second French company in the cooperage industry.

With this investment, Latour Capital realizes the third transaction of Latour Capital II, its last fund with €310m AUM.

About Charlois

Created in 1928 by Engène Charlois, Maison Charlois specialized in oak selection, wood slot and stave milling. Later, the group diversified into oak-complementary activities including the following trades: stave mill, cooperage, oak for winemaking, sawmill as well as research supported by a laboratory specializing in agribusiness. Charlois is the first French stave miller and second French cooperage. It has 5,000 clients worldwide and 70% of its turnover comes from export. The group is based in Murlin (Burgundy). The company has experienced a sustained growth over the last years, reaching a €70m turnover at the end of the current financial year.

About Nadalié

For five generations Nadalié has developed its know-how in oak-barrel production. Based in the Médoc region, it has become a key leading player in the Bordeaux area, maintaining special relationship with distinguished "1er Grand Cru Classé" clients. Nadalié cooperage masters the whole supply chain from forestry to the production and distribution of barrels and oak products for winemaking. Nadalié generates c.75% of its turnover (43m€) abroad.

About Latour Capital

Latour Capital is an independent management company, acting on the French private equity midcap segment, with nearly €430 million AUM. Latour Capital leverages the entrepreneurial mindset and operational expertise of its investment professionals to work alongside management teams and develop companies while creating value for all stakeholders. Since inception, Latour Capital completed around fifteen investments.

For more information: www.latour-capital.fr

Investors

- **Latour Capital:** Cédric Bannel, Gaspard Lacoeyuilhe, Camille Defaye
- **Société Générale Capital Partenaires:** Fabien Gilbert, Marc Dupuy, Sylvia Pinero
- **Idia Capital Investissement:** Cédric Fontaine, François Lecourt, Jean Lebreton, Fabrice Lemarchand
- **BNP Paribas Développement:** Patrice Vandenbossche, Guillaume Wolf, Pierre Larue

Sellers

- **Intermediate Capital Group:** Hadj Djemai, Paul Barry, Nicolas Antraigue

Financing banks

- **LCL:** Frédéric Baslé, Karine Parry, Valérie Brulas
- **BNP Paribas:** Michel Siciliano, Pierre Chatelier, Jean Luc Linkenheld, Stéphane Grillet
- **CIC Lyonnaise de Banque:** Thomas Hartweg, Marc Fugier, Chantal Brunon
- **Caisse régionale de Crédit Agricole Centre France:** Karine Magimel
- **Crédit Agricole Corporate and Investment Bank:** Olivier Malard, Hugo Campagnoli
- **Société Générale Corporate & Investment Banking:** Reginald Hochard, Olivier Amicel, Mathieu Villemonteix

Financing documents

- **Hogan Lovells:** Sabine Bironneau, Maria Klass, Isabelle Rivallin

Advisors (investors)

- **M&A:** Lazard (Charles Andrez, Kevin Le Pelvé, Adam Boespflug)
- **Lawyers:** Willkie Farr & Gallagher (Christophe Garaud, David Lambert, Gil Kiener)
- **Financial DD:** PWC Transaction Services (Philip Dykstra, Abdelhamid Daoud)
- **ESG DD:** PWC (Émilie Bobin, Aurélie Verronneau)

Advisors (sellers)

- **M&A:** Messier Maris & Associés (Jean-Marie Messier, Guillaume Dumesnil, Caroline Pinton, Augustin Remon)
- **Financial DD:** KPMG TS (Axel Rebaudières, Mohamed Macaigne, Romain de Bisschop, Alix-Anne Motot, Germain Kermarrec, Feifei Shen)
- **Lawyers:** Archers (Marc Baffreau assisté de Kamal Naffi, Arnaud Viard assisté de Pauline Corouge, Hélène Testeil), August Debouzy (Jérôme Brosset, Emmanuel Vrillon-Darcy) et Linklaters (Vincent Ponsonnaille)

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